Psychology 360 Reading List

Introduction
Ciulla, J. B. Foreword (by James McGregor Burns), 1998
Obama, Barack. The Audacity of Hope, pp 1-11, 2006
Monday, January 22, LL essay on these readings due by class time

Wednesday, January 24, LL essay on these readings due by class time

Theories and Perspectives on Leadership
Krumm, D. Chapter 3: Organizational Structure, pp 79-110, 2001
Monday, January 29, LL essay on these readings due by class time

Fairholm, G.W. Chapter 14: Leadership and Multiculturalism, pp 103-108
Aycan, Zeynep, Leadership and Teamwork in Developing Countries, pp 1-8
Wednesday, January 31, LL essay on these readings due by class time

Krumm, D. Chapter 7: Leadership, pp 235-272, 2001
Monday, Feb 5, LL essay on these readings due by class time

Summary Essay Due

Characteristics of Good Leaders
Companies test for who fits in. (1 pg) AJC, 2/20/2005
Krumm, D. Chapter 5: Communication, pp 152-186, 2001
Wednesday, Feb 7, LL essay on these readings due by class time

Bower, B. Reworking Intuition, Science News, pp 263-264,10/23/04
Peterson & Seligman. Chapter 6: Open-Mindedness, pp 143-159, 2004
Singh, S. Even Einstein had his off days. N.Y.Times.com, June 2, 2005.
Monday, Feb 12, LL essay on these readings due by class time
Emotional Intelligence and Leadership
Peterson & Seligman. Chapter 15: Social Intelligence, pp 337-353, 2004
The following readings come from: Goleman, Boyatzis, & McKee. Primal Leadership: The Power of Emotional Intelligence, 2002
Preface
Chapter 1: Primal Leadership, pp 3-18
Chapter 2: Resonant Leadership, pp 19-31
Monday, Feb 19, LL essay on these readings due by class time

Speaker Dr. John Knapp today. Instead of a LL essay due today, you need to post several discussion questions for Dr. Knapp.

Wednesday, Feb 21

Chapter 3: The Neuroanatomy of Leadership, pp 33-52
Chapter 4: The Leadership Repertoire, pp 53-69
Chapter 5: Dissonant Styles: Apply with Caution, pp 71-88
Monday, Feb 26, LL essay on these readings due by class time

Summary Essay Due

Ethics and Leadership
Hendrick, B. Checking our ethical balance, AJC, (4pp), 12/5/05.
Ciulla, J. B. Chapter 1: Leadership Ethics: Mapping the Territory, pp 3-19, 1998
Jaffé, E. Codes of conduct in the business world. APS, 18, (8), p31, 2005.
Wednesday, February 28, LL essay on these readings due by class time

Monday, March 5, LL essay on these readings due by class time

Monday, March 7, LL essay on these readings due by class time

SPRING BREAK

Monday, March 19, LL essay on these readings due by class time

Crawford, K. Ebbers bids for leniency. Money.cnn.com, 6/10/05 (2pg).
Crawford, K. The $12 billion (and counting) payback. Money.cnn.com, 6/15/05 (3pg).
Crawford, K. Ex-Tyco CEO Kozlowski found guilty. Money.cnn.com, 6/21/05 (3pg).
Brazen conspiracy. Washingtonpost.com, 11/29/05 (1 pg).
Mayer, J. 2006. The Memo: How an internal effort to ban the abuse and torture of detainees was thwarted. In The New Yorker, pp1-16.

Wednesday, March 21, LL essay on these readings due by class time

Women/Minority Leaders and Issues of Social Justice
Mandela, Nelson. The Dark Years. In: The Impossible Will Take a Little While, P. R. Loeb, pp 73-81.
Tutu, Desmond. No future without forgiveness. In: The Impossible Will Take a Little While, P. R. Loeb, pp 390-396.

Monday, March 26, LL essay on these readings due by class time

Tinsley, Sonya. You have to pick your team. In: The Impossible Will Take a Little While, P. R. Loeb, pp 346-347, 2004.
Kanter, R. Women too often second-class.

Wednesday, March 28, LL essay on these readings due by class time

Summary Essay Due

Politics and Leadership

Monday, April 2, LL essay on these readings due by class time


**Wednesday, April 4, LL essay on these readings due by class time**


**Monday, April 9, LL essay on these readings due by class time**


**Wednesday, April 11, LL essay on these readings due by class time**

**Leading Individuals**


The following chapters come from H. Gardener’s Leading Minds, 1995.

Chapter 4: Margaret Mead: An Observer of Diverse Cultures Educates Her own, pp 69-88

**Monday, April 16, LL essay on these readings due by class time**


Chapter 7: Alfred Sloan: The Business of America, pp 131-145

Chapter 8: George C. Marshall: The Embodiment of the Good Soldier, pp 147-163

**Wednesday, April 18, LL essay on these readings due by class time**

Chapter 10: Eleanor Roosevelt: Ordinariness and Extraordinariness, pp 183-202

Chapter 11: MLK, Jr.: Leading in a Rapidly Changing Environment, pp 203-224

**Monday, April 23, LL essay on these readings due by class time**

Chapter 12: Margaret Thatcher: A Clear Sense of Identity, pp 225-242

Chapter 14: Jean Monnet and Mahatma Gandhi: Leadership Beyond National Boundaries, pp 267-284


**Wednesday, April 25, LL essay on these readings due by class time**
Conclusions
Discussion of what we have learned and what we have yet to discover.
Monday, April 30, LL essay on these readings due by class time

Final Summary Essay Due - morning of May 4